

## Store Management – Position Overview

Position Summary:

Create an outstanding customer experience through exceptional service. Establish and maintain a clean environment that encourages our customers to return. To implement and coordinate plans, in store, to achieve the sales, profitability and growth objectives of the company. To carry company merchandising programs, to promote and maintain good customer and community relations.

**Essential Job Functions:** 

- Complete responsibility for total store operation taking whatever action necessary, within the scope of authority, to achieve total store sales and profit goals.
- Implements plans for the accomplishment of sales and profit goals.
- Follows through with company programs for controlling store operations.
- Oversees programs designed to achieve profit goals.
- Promote effective communications among all team members.
- Keep Territory Manager informed of issues, problems and or concerns.
- Merchandise display materials properly.
- Maintain well merchandised, visually appealing store.
- Stay familiar with local competition
- Carries out a program for customer service, favorable store and company image and customer satisfaction.
- Creates customer goodwill by maintaining desirable shopping conditions, giving good service and by handling customer issues/complaints according to company policy.
- Must be able to perform the essential functions of this position.



Store Management – Application
Date:
First Name:
Last Name:
Middle Name or Initial:
Street Address 1:
Street Address 2:
City:
State:
Zip Code:
Email:
Phone number:



Available for (check all that apply):

Full Time Part Time Temporary Any Shift On-call Overtime

List any restrictions on days and hours you are available for work:

How did you find us?

Indeed Facebook Zip Recruiter Other, please specify: \_\_\_\_\_



Are you legally authorized to work in the United States?

Yes

No, please explain: \_\_\_\_\_

Note: Federal law requires employees to present certain documentation for verification and authorization to work in the United States.

Are you 18 years of age or older?

Yes No

Have you been employed at American Mattress before?

Yes, please give date(s) and reason for leaving:

No

Have you been convicted of a felony?

Yes, please explain:

No

Please note that convicted will not necessarily disqualify applicant from employment.



Have you ever been discharged from any position?

Yes, please explain:

No

Highest form of education:	
Number of years:	
Name of school:	
City:	



Experience 1	
Company Name:	
Company Address:	_
Name of Contact:	
Phone number:	
List of duties:	
Starting & Ending Dates:	
Starting & Ending Salary:	
Reason for leaving:	

Experience 2	
Company Name:	
Company Address:	
Name of Contact:	_
Phone number:	
List of duties:	
Starting & Ending Dates:	
Starting & Ending Salary:	
Reason for leaving:	



Experience 3	
Company Name:	
Company Address:	_
Name of Contact:	_
Phone number:	
List of duties:	
Starting & Ending Dates:	
Starting & Ending Salary:	
Reason for leaving:	

## Reference 1

Name:	
Email address:	Phone
number:	
Relationship:	

## Reference 2

Name:	
Email address:	Phone
number:	
Relationship:	

## Reference 3

Name:		
Email address:	Phor	ne
number:		
Relationship:		

Please email this completed form, along with a copy of your resume, to rfrillman@americanmattress.com